**CUSP-GX-5005: Urban Decision Models**

**Instructor:**

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**Teaching Assistants:**

**TBD**

**Course Description**

This course provides an introduction to computer-based optimization and simulation models for decision-making for government officials and policy makers. The emphasis is on models that are widely used in diverse functional areas, including every day operations such as waste collection, policing and transportation to policy making on environment/climate change to sheltering the homeless. Applications will include resource allocation, workforce planning, revenue management, asset-liability management (public sector finance models), environmental policy modeling, pension and bonding planning, and political campaign management, among others.

The aim of the course is to help students become intelligent consumers of these methods. To this end, the course will cover the basic elements of modeling -- how to formulate a model and how to use and interpret the information a model produces. The course will attempt to instill a critical viewpoint towards decision models, recognizing that they are powerful but limited tools.

The applicability and usage of computer-based models have increased dramatically in recent years, due to the extraordinary improvements in computer, information and communication technologies, including not just hardware but also model-solution techniques and user interfaces. Twenty years ago working with a model meant using an expensive mainframe computer, learning a complex programming language, and struggling to compile data by hand; the entire process was clearly marked “experts only.” The rise of personal computers, friendly interfaces (such as spreadsheets), and large databases has made modeling far more accessible to managers. Information has come to be recognized as a critical resource, and models play a key role in deploying this resource, in organizing and structuring information so that it can be used productively.

**Optional (not required) Text**

Powell and Baker, *The Art of Modeling with Spreadsheets*, John Wiley & Sons, 2004.

Others to be suggested in the first class. Do not buy a book before we discuss in class.

**Course Web Page**

The web page for the course can be found on Brightspace. It contains the lecture notes, Excel files, and additional reading materials. The page will be updated as the course progresses.

**Computer Software**

**A laptop computer is required for this course.** We will use spreadsheets extensively throughout the course. In particular, we will utilize the Excel spreadsheet package for Windows. This package has optimization capabilities built in. The optimization software we will use is Solver. Solver is an Excel add-in that allows you to solve different types of optimization problems and is part of the standard Excel installation. For simulation we will us an add-in for Excel that makes it easy to run simulations in a spreadsheet.

To check whether you have the Solver add-in, choose the Tools/Add-ins menu option in Excel. We will discuss access to the add-in when class begins.

**Review Sessions**

Review sessions will be offered. The time and place will be TBD. The review sessions will be used to answer questions and go over practice and homework problems.

**Course Work**

There will be several computer homework assignments. In addition to these assignments, there will be a midterm and a final exam.

Grading will be determined as follows:

Homework Must be done to get a grade

Midterm 50%

Final 50%

Regarding individual professional conduct, I expect all class participants to arrive to class on time and prepared, and to stay involved during class sessions. Every conceivable effort should be made to avoid absences, late arrivals, or early departures. In cases when these are unavoidable, you should communicate that to me in advance.

**Practice Problems**

A set of practice problems, solutions, and corresponding spreadsheets will be posted on NYU Classes. Many of these practice problems are based on past examination questions. None of these practice problems will be collected.

**Exams**

The exams will be open book and open notes. The majority of the points on the exam will be given for correct methods and analysis; correct numbers will only count for a small portion of the points.

**Laptop Computers**

As mentioned above, laptop computers will be used in this course. They will be required for the exams. Although students are not required to bring them to class, that is highly recommended. Download any session materials before class. The network connections in the classroom may be turned off during the class hours.

**Statement of Academic Integrity**

NYU CUSP values both open inquiry and academic integrity. Students graduate programs are expected to follow standards of excellence set forth by New York University. Such standards include respect, honesty, and responsibility. The program does not tolerate violations to academic integrity including:

* Plagiarism
* Cheating on an exam
* Submitting your own work toward requirements in more than one course without prior approval from the instructor
* Collaborating with other students for work expected to be completed individually
* Giving your work to another student to submit as his/her own
* Purchasing or using papers or work online or from a commercial firm and presenting it as your own work

Students are expected to familiarize themselves with the University’s policy on academic integrity and CUSP’s policies on plagiarism as they will be expected to adhere to such policies at all times – as a student and an alumni of New York University.

The University’s policies concerning plagiarism, in particular, will be strictly followed. Please consult the *Chicago Manual of Style* for guidelines on citations. Do not hesitate to ask if you have any questions regarding writing style, citations, or any academic policies.

**Course Schedule**

**Lecture # Topic**

Lecture 1 Introduction to Decision Models, Optimization using Excel

Lecture 2 Modeling Examples: Staffing, Transportation/Supply Chain, Production

Lecture 3 Sensitivity Analysis

Lecture 4 Multi-period Models

Lecture 5 Integer Models

Lecture 6 Non-linear Models: Portfolio Optimization

Lecture 7 Portfolio Optimization: Options

Lecture 8 Product Pricing, Retail Revenue Management

Lecture 9 Introduction to Simulation: Asian Options

Lecture 10 Yield Management, Optimization using Simulation

Lecture 11 Foreign Exchange Hedging

Lecture 12 Simulating Value at Risk